## **Matthew Schwartz**

mr.mattschwartz@gmail.com | (516) 528-7482 | https://schwartz.page/

## Work

• JB Inauguration Committee 2023

Digital Director

Chicago, Illinois Dec 2022-Feb 2023

- o Created an intuitive website to provide details about the schedule, tickets, travel, and hotels
- Boosted attendance at our ceremony by drafting and securing approval on emails and posts

• JB for Governor

Chicago, Illinois

Deputy Digital Director, Mobilization

Nov 2021-Dec 2022

- Built a peer-to-peer texting program that sent 3.5 million texts to voters by identifying priority audiences in VAN, exporting lists, and implementing persuasion and turnout scripts
- o Managed four teammates and oversaw a one-of-a-kind email and blast messaging calendar
- Implemented best practices to counter anti-choice and crime disinformation
- Developed a bilingual voter education site, anti-GOP landing pages, a grassroots action center, social media toolkits, and a livestream webpage
- Reactivated hundreds of thousands of lapsed contacts and strengthened email deliverability
- o Integrated stakeholder outreach and video creation into a holistic digital organizing strategy
- Recruited volunteers to election, bus tour, and GOTV events using a custom signup system.

## Democratic Senatorial Campaign Committee

Senior Digital Strategist and 3 other titles

Washington, D.C.

Oct 2018-Nov 2021

- o Contributed to flipping U.S. Senate control by raising tens of millions of dollars over email
- Drafted three messages daily as the committee's primary email writer, encouraging a shift in how messages were conceived, written, and styled to generate more money
- Led rapid response to breaking news events such as the death of Justice Ginsburg
- Analyzed performance data including conversions, survey completions, and gifts per open
- Facilitated an expedited migration to ActionKit, and taught staff to produce content in BSD
- Coded emails using HTML and implemented advanced A/B tests across every mailing

## **Education** The George Washington University

Washington, D.C.

Master of Arts | Media and Strategic Communication

Aug 2019

Bachelor of Arts | Political Communication

May 2018

Internships Democratic National Committee Acquired data to power | Will Vote and asked

state parties to update voter files

**The Goodfriend Group** Designed paid acquisition ads, wrote social posts,

and edited videos for nonprofit clients

Skills

excel | ngp van | actionkit | mobilize | scale to win | moveable ink | illustrator | wordpress